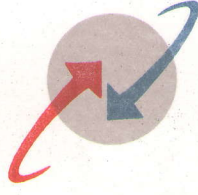


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भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LTD.
(A Government of India Enterprises)

सुजाता तपन रे
निदेशक (एच.आर.)
Sujata T. Ray
Director (HR)

MESSAGE

It is well known that BSNL is passing through acute phase of hyper competition from other Telecom operators. The recent development in this area has affected adversely the revenue of BSNL. As such, BSNL has to generate enough revenue for growth and sustainability of the company. This can be possible only by earning goodwill and confidence of the public in general and esteemed customers in particular by your concerted efforts along with that of the management.

As regards the various issues relating to 3rd PRC, Pension Contribution case, HR cases etc. the Management in all its sincerity has taken up and is working diligently to resolve these issues.

Additionally, the Management has time and again affirmed its belief in the capability of our employees. With your valued contribution and efforts company has been back on the path of recovery. It is, therefore, expected from every employee to focus on productivity of the company. It is my belief, therefore, that our synergy can bring the company once again to the forefront of the telecom Industry.

I take this opportunity to call upon you all to forget differences among ourselves and work in harmony in the interest of the Company. A disciplined work environment is the need of the hour. Also we should resolve to give the best in serving the customers and make BSNL a fully profitable company which can successfully cope with onslaught of competition.

28.08.2017

(Sujata T Ray)